

## What A Difference a Week Makes!

In last week's NETworks Digital News, we boldly predicted that despite the Coronavirus, most-if-not-all Chamber events would go forward as scheduled. We were mistaken. So much of this week's publication will outline the status of the programs and events that we were certain would be held on the original dates.



## Chamber Members Can Access Free Program on Selling

As local sales teams await the opportunity to get back in the game, they will have an opportunity to hone their skills by participating in a 90-minute online program entitled "Sequestered Selling." The program, presented by Moore Power Sales, will provide some strategies to becoming more productive during

the recent downtime cause by the Coronavirus. It focuses on how to grow from adversity while keeping your head on-straight both personally and professionally. And it's free to Chamber members. The date is March 26th from 9:00 to 10:30 a.m. To register, [click here](#).

## Small Businesses Can Apply for Financial Assistance

Small businesses in Blair County that need some guidance to access financial assistance can find that guidance by going to the Small Business Administration's website at [www.disasterloan.sba.gov](http://www.disasterloan.sba.gov). For any specific questions or to share information, contact the Chamber at (814) 943-8151.



*We're here to help!*

## Exciting events coming your way!

Business After Hours  
Thursday, April 16  
5:00 - 7:00 p.m.  
Park Home  
[Register Here](#)

Breakfast Club  
Thursday, April 23  
7:45 - 9:00 a.m.  
The Casino at Lakemont Park  
[Register Here](#)

## Committee Meetings

All Committee Meetings have been cancelled for the week of March 23.

## BENefact

Chamber Membership can save you money.

For March, we are highlighting the "Members In Motion" member benefit. This FREE member benefit allows you to share exciting news and events going on in your business. Just send us what you would like us to share in the form of a press release or flyer and we will add it to the Members in Motion section on our website homepage. We'll even add a link to your website or flyer if one is provided!

[Click here for a complete list of benefits exclusive for Chamber Members.](#)

## Register Today for the Highmark/Chamber Golf Classic

Registration is now open for the Highmark Blue Cross Blue Shield Chamber Golf Classic. The Classic will be held on Monday, May 4 at Iron Masters Country Club with a lunch/registration at 11:00 and tee off at Noon. It is expected to be a sellout. If you are interested, simply complete the form on the Chamber Website and return it to the Chamber! Any questions, please contact Stacy Hoover at The Chamber, 943-8151.



## Ribbon Cuttings Are Postponed

Last week's ribbon cuttings that were scheduled for Stuckey Automotive and C&J Cabinet Company have been postponed and will be rescheduled for a later date. No additional ribbon cuttings will be scheduled until restrictions are lifted.



## Chamber Board Approves Four New Members

The Board of Directors of the Blair County Chamber has approved the following new members: 4 Season Gymnastics of Altoona, C&J Cabinet Company of Altoona, C&J Rental Management of Altoona, and Harper's of State College.

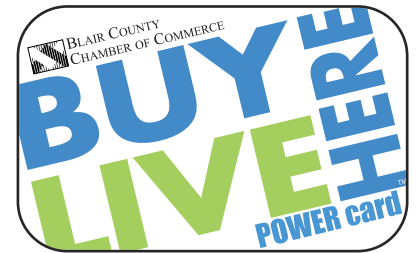
## Informational Meeting on Australia, New Zealand Trip Now April 28th

The Blair County Chamber will begin its 2021 travel schedule with a trip to Australia and New Zealand from January 19th to February 7th. The Chamber is working with Heritage Travel on this trip. Globus is the tour partner. The trip includes Australian stops in Melbourne, Cairns and Sydney and New Zealand stops in Auckland, Matamata, Rotorua and Queenstown. The informational meeting on this trip, which had been scheduled for last Wednesday, was postponed until April 28th at 6:00 p.m. at the Devorris Center for Business Development. Cindy Sullivan and Susan Gaines of Globus will be the presenters. There is no cost or obligation to attend but the Chamber asks that potential attendees register by calling (814) 943-8151.



## MEMBERcongrats

... to Marcus Osmolinski of Altoona Area High School and Isaac Kuntz of Hollidaysburg Area High School, two members of the Young Entrepreneurs Academy (YEA!) Class, who were recognized by the YEA! Investor Panel at its March 10th event. Osmolinski's business was named the Most Outstanding and he will represent the Blair County Chamber at the National YEA! Competition that will be held in Rochester, New York on June 26th. Kuntz was the YEA! Runner-Up. He will compete in the competition if Osmolinski is unable to. . .



## POWER Card Offers

*They're changing every day!*

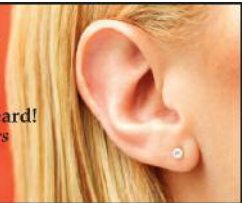


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## Business After Hours at East Freedom Surgical Associates Will Be Rescheduled

The Chamber Business After Hours that had been scheduled for East Freedom Surgical Associates on March 26th will be rescheduled for a still-to-be-determined date, likely late this summer.

## Active Shooter Preparation Program Postponed

The Blair County Chamber's Safety Committee's March 27th program, entitled, "Review of Strategies for Active Shooter Preparation and Best Practices Recommendations for Facility Safety" has been postponed but will occur at a later time.

## "Public Speaking Mastery" Moved to May 28th

The Blair County Chamber and Dale Carnegie Training will hold a half-day workshop on May 28th from 8:00 a.m. to 11:45 at The Casino at Lake-mont Park. The original date had been March 31st. The workshop, entitled "Public Speaking Mastery" will help attendees learn how to assess their own presentation strengths and weaknesses, understand audience expectations, write a fail-proof out-

line, speak with conviction and confidence and use their own enthusiasm to capture attention. Dale Carnegie trainer Fred Vornbrock will be the presenter. The cost to attend is \$49 for Chamber members and \$59 for non-members. The cost includes a buffet breakfast and all materials. To register, call the Chamber at 943-8151 or register online.



## No New Date Yet for WE-LEaD Networking Event

The Chamber's WE-LEaD networking event, scheduled for March 23rd at U.S. Hotel Liberty Hall in Hollidaysburg, was cancelled and a new date will be determined



within the next few days. The event features a delicious evening of wine tasting, gourmet chocolates, delectable cheeses and light hors d'oeuvres. All tickets had been sold for the March event.

## Executive Roundtable Meeting Rescheduled for April 22nd

The Chamber's Executive Roundtable meeting, featuring a presentation by Andrea Heberlein, Executive Director of the Pennsylvania Early Learning Investment Commission, was postponed and rescheduled for April 22nd at 7:30 a.m. at The Blairmont Club.

## Hosting Opportunities Available for 2021 Business After Hours

If your business is interested in hosting a Business After Hours during 2021, contact Stacy Hoover at (814) 943-8151. A few months still remain but they won't be around long. Call today!!