



Chamber Office Closed For Thanksgiving Holiday

The Blair County Chamber Office will be closed on November 24th and 25th in observance of Thanksgiving. The office will reopen on Monday, November 28th. Anyone who would like to access Chamber information or register for programs and events while the office is closed should go to the Chamber Website at www.blairchamber.com.

Support Our Small Businesses on "Small Business Saturday"

Next Saturday is an important day for small businesses in our region. Small Business Saturday is a special opportunity for shoppers to buy great items at great prices and at the same time help our local small businesses to continue as the "backbone" of our economy. Once again this year, the Chamber is partnering with American Express to help promote the importance of Small Business Saturday. The Chamber has special shopping bags, stickers, magnets and other items that small busi-

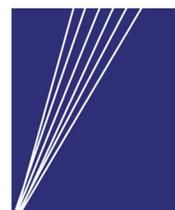


nesses are welcome to pick up simply by coming to the Chamber Office either today, tomorrow or Wednesday. Supply is limited. The Chamber Office is open from 8:30 a.m. to 4:30 p.m.

Board of Directors Approves Ten New Members

At its November 17th meeting, the Chamber's Board of Directors approved the following new members: [33 on Mac](#) of Altoona, [Always a Party Rentals](#) of Altoona, [Firehouse Subs](#) of Altoona, [High Flow Funding](#) of Altoona, [Hollidaysburg American Legion Ambulance](#)

[Service](#) of Hollidaysburg, [Revive Infusion](#) of Hollidaysburg, [Revived Stretch and Recovery](#) of State College, [Shields Trophy and Engraving](#) of Altoona, [The Learning Community of Pennsylvania](#) of Duncansville, and [Westyn Baby](#) of Altoona.



WE-LEaD
Women Encouraging - Leadership,
Education, and Development

WE-LEaD to Hold Networking Event at Marzoni's

The Chamber's [WE-LEaD](#) (Women Encouraging Leadership, Education and Development) program will hold a networking event November 30th from 5-7 p.m. at Marzoni's (Duncansville). Cost is \$22 for members, \$30 for non-members and includes appetizers and beverages. Corporate sponsor of the event is [Solana Aesthetics](#). Call the Chamber at (814) 943-8151 or register online at www.blairchamber.com.

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Expanding.
Advancing.



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www.phhealthcare.org

Ribbon Cutting



PennCrest BANK - Williamsburg

The Chamber held a ribbon-cutting ceremony for the grand-opening of the PennCrest BANK Williamsburg branch office located at 101 High Street. The Bank was overwhelmed by the number of community members, staff, board members and dignitaries who joined in the celebration. PennCrest BANK offers deposit accounts, including checking, savings, CDs and IRAs in addition to a full line of credit, mortgage, loans, and account services for personal and business banking needs. For more information, go to www.PennCrest.bank.

Be a part of the moment. Watch the video [here!](#)



Chamber Check-Up to Return Next Tuesday

Educating our new members on the many advantages of joining the Chamber is tremendously important. So is educating many of our longtime members who may have lost touch with those same advantages. So the Chamber will be scheduling one-hour meetings each month, beginning in November, to encourage members to come and learn about ways that the Chamber can benefit their business or organization. Non-members can also attend. There is no cost to attend "Chamber Check-Up." We just want to reconnect you or your employees with the Chamber. The first meeting will be on November 29th. To accommodate schedules, we'll have Check-Ups at both 9:00 a.m. and 3:00 p.m. To register, call the Chamber at (814) 943-8151 or register online at www.blairchamber.com.

Many Thanks...



Don Yeager of [1st Summit Bank](#) presents a check to Rachel Prosser, President of the [Blair County Chamber Foundation](#), to assist with the funding of the [Leadership Blair County Youth program](#).

Congratulations...

... to Lisa Seltzer, who was recently named President at [Manpower of Central Pennsylvania](#). Lisa has been at Manpower in a variety of leadership roles since 1986.

... to [Webber Advisors](#) in Duncansville which has been designated a winner in the second annual "Top Employee Benefits Consultant Awards" for 2022 by Employer Advisor. Brokers are evaluated based on the breadth and depth of experience across employer industries, sizes, insurance products and reviews.

Welcome

A B O A R D

Our *NEWEST* Members!



COMMITTEE OF
Non-Profit
Businesses

Living, Giving, Serving Together

An innovative program of the Blair County Chamber of Commerce

33 on Mac

715 6th Avenue
Altoona, PA 16602
(814) 800-0133
Nichole Burchfield
33onmac@gmail.com
www.33onmac.com

Always A Party Rentals

1205 16th Street
Altoona, PA 16601
(814) 940-7300
Christopher Cook
sales@alwaysapartyrentals.com
alwaysapartyrentals.com

Firehouse Subs

1002 Logan Blvd., Suite 116
Altoona, PA 16602 • (814) 201-2804
Melissa Kreutzberger
melissa.kreutzberger@
firehousesubs.com
firehousesubs.com

High Flow Funding LLC

615 Howard Avenue, Suite 201
Altoona, PA 16601
(814) 254-4609
Eric Sager
Highflowfunding@gmail.com
www.highflowfunding.com

Hollidaysburg American Legion Ambulance Service

801 Scotch Valley Road
Hollidaysburg, PA 16648
(814) 695-1421
Bobbi Jo Clifford
bclifford@halasems.org
www.halasems.org

Revive Infusion

101 Allegheny Street 2B
Hollidaysburg, PA 16648
(814) 433-2632
Brooke Henderson
brooke@reviveiv814.com
www.reviveiv814.com

Revived Stretch and Recovery

270 Walker Drive
State College, PA 16801
(814) 330-3976
Van Lanzendorfer
lanzendorfervan@gmail.com
revivedstretch.com

Shields Trophy & Engraving, LLC

2541 Union Avenue
Altoona, PA 16602
(814) 943-4443
Lisa Perry
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shieldstrophyandawards.com

The Learning Community of Pennsylvania

125 Maple Hollow Road
Duncansville, PA 16635
(814) 693-6774
Charles Lansberry
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Westyn Baby

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Tara Saltzburg
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westynbaby.com

Best Practices Forum to Focus on Grant Writing

Business survival, particularly in the Non-Profit world, depends heavily on the ability to generate revenue from a variety of sources. One of those sources is grants. So what's the best strategy for writing a grant proposal that will get the attention of funders? The answer to that will be the subject of the next Non-Profit "Best Practices Forum," hosted by the Chamber's Committee of Non-Profit Businesses. That program, entitled "Grant Writing 101," will be held on Friday, December 2nd from 8:15 to 9:45 a.m. at the Devorris Center for Business Development. The presenters will be Tim Longwill and Jerry Brandt. The cost to attend is \$10 for Chamber members and \$20 for non-members. Space is limited. Corporate sponsor of the event is Central Pennsylvania Community Foundation. Contact the Chamber at (814) 943-8151 or register online at www.blairchamber.com.

Chamber Adds Exciting New Trip for Next Fall

The Blair County Chamber and Epic Journeys will be offering a trip in 2023 that will provide an opportunity for travelers to experience three exciting countries. The "Iberian Discovery & Morocco Trip" departs on September 11th and returns on September 24th. Among the cities included are Madrid, Toledo, Granada, Costa Del Sol, Tangier, Seville, Lisbon, Fatima, Avila, Segovia and Salamanca. There will be an informational meeting about the trip on December 14th at 6:00 p.m. at the Devorris Center. There is no cost or obligation to attend but please call Marilyn at (814) 943-8151 so that we can save you a seat.

Booths Available for 2023 Home Garden & Healthy Living Showcase

The 2023 Blair County Home Garden and Healthy Living Showcase is March 3rd, 4th & 5th at Blair County Convention Center and booths are now available for businesses to reserve. Anyone who is interested should contact Stacy Hoover at (814) 943-8151 or email her at shoover@blairchamber.com.